

**Kitex Garments Limited**

(CIN: L18101KL1992PLC006528)

Regd Office: Building No. VI/496, Kizhakkambalam,

Vilangu P.O, Aluva, Ernakulam – 683561, Kerala

Phone: 91 484 2585000, Fax: 91 484 2680604

Email: sect@kitexgarments.comWebsite: www.kitexgarments.com

Ref: KGL/SE/2025-26/APR/03

April 23, 2025

To,

BSE Limited 1 st Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort Mumbai, Maharashtra – 400 001 Scrip Code : 521248	National Stock Exchange of India Ltd 'Exchange Plaza', 5 th Floor, Plot No.C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai, Maharashtra – 400 051. Scrip Symbol : KITEX
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Dear Sir/ Madam,

Sub:- Intimation of Schedule of Analysts or Institutional Investors meet**Ref:- Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please be informed that the following interaction has been scheduled to be held between the Company and Analysts or Institutional Investors:

Sr No	Date	Nature of Meet	Venue
1	April 28, 2025	Group Meet	Mumbai
2	April 29, 2025	Group Meet	Mumbai

Note: The above schedule is subject to changes and the changes may happen due to exigencies on the part of the Investors/ the Company.

This is for your information and records.

Thanking you,

Yours faithfully

For **Kitex Garments Limited****Dayana
Joseph**

Digitally signed by

Dayana Joseph

Date: 2025.04.23

17:21:56 +05'30'

Dayana Joseph

Company Secretary & Compliance Officer

**Kitex Garments Limited**

(CIN: L18101KL1992PLC006528)

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Email: sect@kitexgarments.comWebsite: www.kitexgarments.com

Ref: KGL/SE/2025-26/APR/05

April 27, 2025

To,

BSE Limited 1 st Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort Mumbai, Maharashtra – 400 001 Scrip Code : 521248	National Stock Exchange of India Ltd 'Exchange Plaza', 5 th Floor, Plot No.C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai, Maharashtra – 400 051. Scrip Symbol : KITEX
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Dear Sir/ Madam,

Sub:- Presentation for Analysts or Institutional Investors meet**Ref:- Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, kindly find enclosed herewith the presentation prepared by the Company for analysts or institutional investors meet scheduled to be held on April 28, 2025 and April 29, 2025.

Kindly take the same on record.

Thanking you,

Yours faithfully

For **Kitex Garments Limited**

Digitally signed by
Dayana Joseph
Date: 2025.04.27
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Dayana Joseph

Company Secretary & Compliance Officer



KITEX



Investor Presentation



Kitex Garments Limited

28 April 2025¹

Worlds' 2nd Largest Infant Apparel manufacturing company



Commercial Production

Commenced garments manufacture with 300 employees

Infantwear

The company diversified into manufacture of Infants wear

Vendor of the Year Award

Vendor of the year award from **Toys R Us** and **Gerber**

Kitex USA LLC

Incorporated Kitex USA

Forbes Asia

Enters into Forbes Asia best 200 list

Rating AA-

Rating upgrade to AA- by ICRA

KSIDC Award

KSIDC Award for Excellence

Debt Free

The company becomes Debt Free

Design Studio in New Jersey

Opened a world class design studio to give designing services as a value addition

Expansion In Telengana

The new Project with investments of 3,406 Cr commenced

Phase I commercial production commencement at Warangal

1993

1995

2000

2007

2012

2014

2015

2016

2017

2019

2021

2025

2025

2026

Established in 1992

Public listing

Went to the public through IPO and listed in BSE

Backward Integration

Processing plant to manufacture of fabric from yarn set up

Processing Capacity Expansion

Processing Capacity augmented to double the capacity

Own Brand Launch

Own Brand "Little Star" has been launched which envisages as a mass market product in US and Canada.

2nd Largest in the world

The Capacity ramped up to make the company the second largest in the world

KGL KCL Merger

Merger approved by the Board and NCLT Approval Process underway

Phase II commercial production commencement at Hyderabad

Ethos of Kitex Group



Best In the world . .



Infrastructure: Scientifically planned plants equipped with 100% machinery imported from **Germany, Swiss, Italy, Japan and USA**



Technology: State of the art Technology to cater to global/international standards



Chemistry. Only manufacturer in the world with **100% dyes and chemicals imported from Germany, Swiss with 100% organic chemicals**



System Driven: Entire system driven using the worlds best software



Highest efficiency:

Consistently achieving a manufacturing efficiency of **85 %** as against **Global average of 55%**



Discipline

Highly disciplined and motivated workforce

We Care . .



Employee welfare: 100% social compliance with all statutory benefits + 100% free food and accommodation

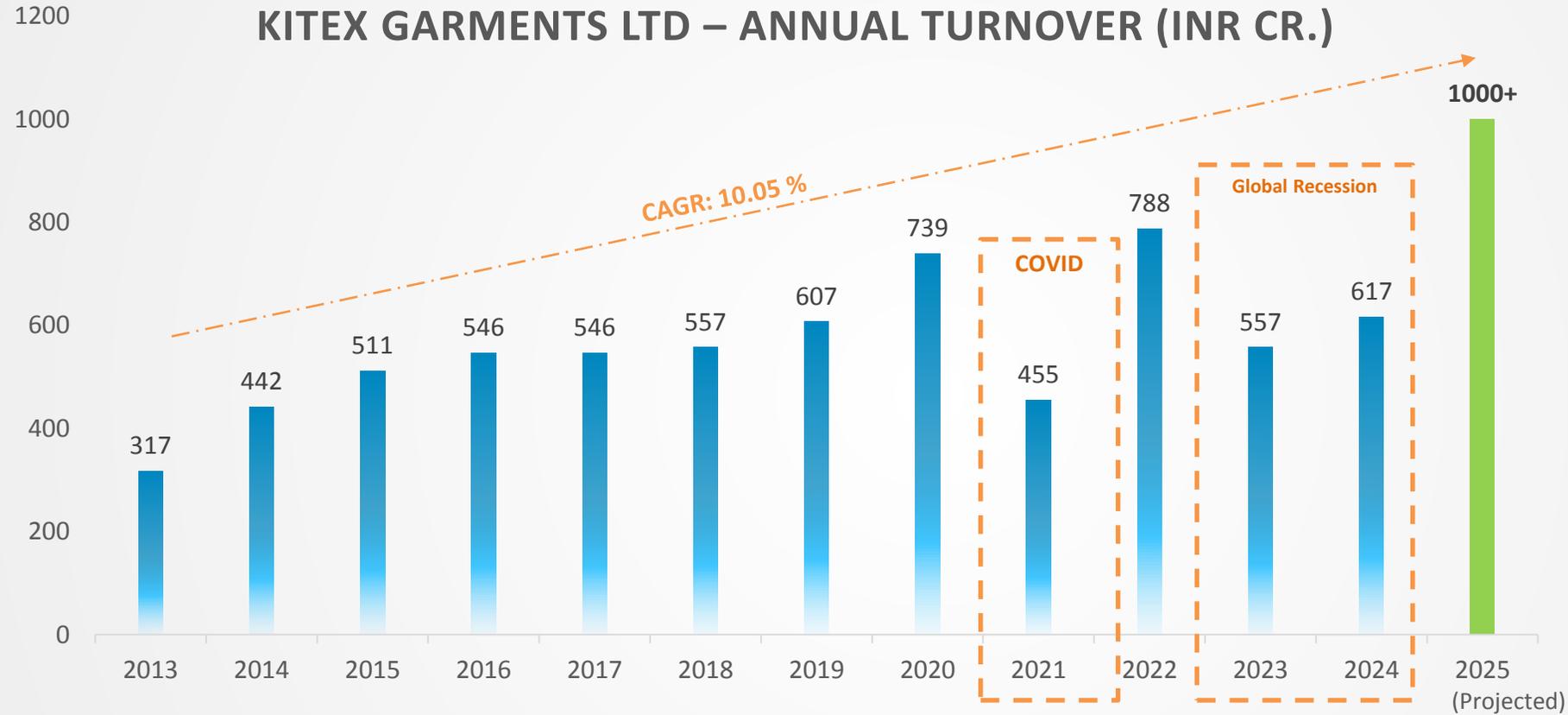


Social impact: CSR spending above legal requirements.



Eco-friendly: 100% sustainable manufacturing process- **Zero water discharge, Zero air pollution, Zero waste disposal**

Consistent Growth Record



KiteX Garments has shown a **consistent growth over the years**

Status Update on Merger of Kitex Garments Limited and Kitex Childrenswear Limited



Board Approval
received for Merger
on **14th Feb 2025**

SEBI filings completed
on **7th March 2025**

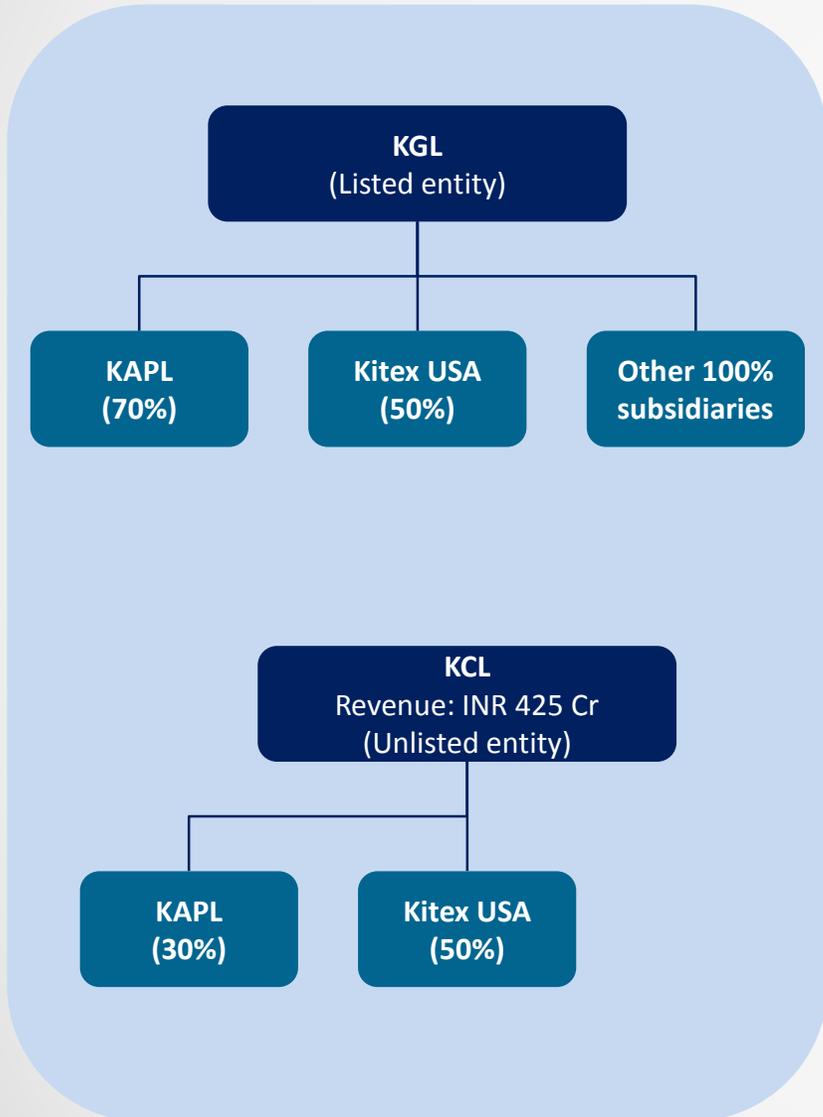


**Registered Merchant
Bankers:**
ICICI Securities Ltd

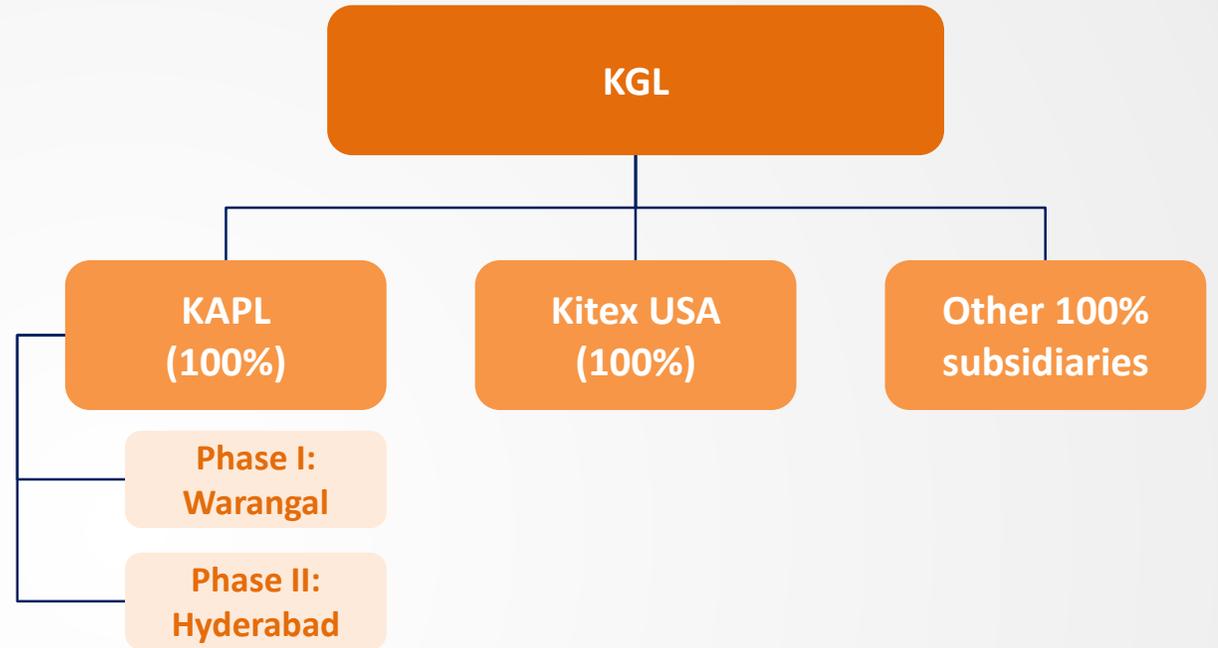
Registered Valuer:
**Bansi S Mehta
Valuers LLP**



Pre Merger



Post Merger Structure



Note: The merger process underway is subject to receipt of necessary statutory approvals

Kitex Apparel Parks Limited

Project Highlights



Capital Investment

Phase	Total Capex (INR Cr)	Invested till date (INR Cr)
Phase I (Warangal)	1,750	1,450
Phase II (Hyderabad)	1,800	100
Total	3,550	1,550



Revenue



At full production: INR **5,000** crores



FY 2025 – 26: INR **400** crores



Production :

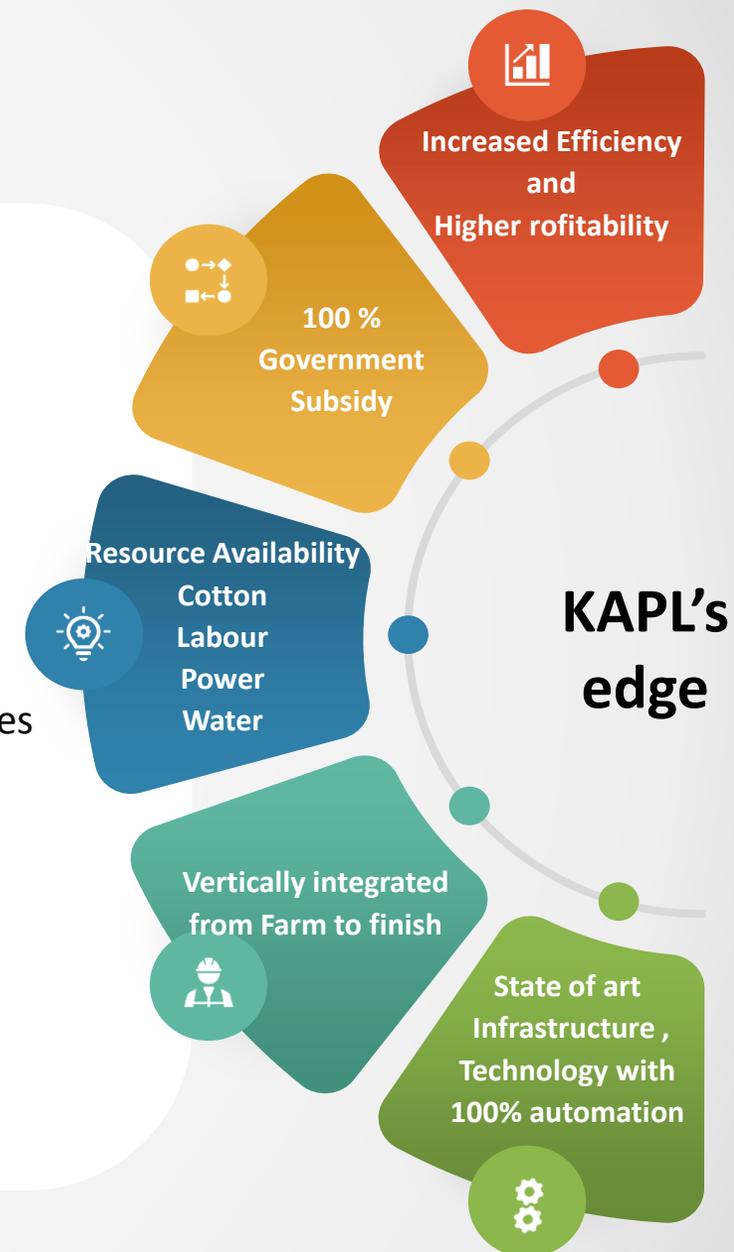
Apr,2025 – Warangal (Phase 1)

Dec,2026 - Hyderabad (Phase 2)



25,000 employees

Early investments to build capacity has placed Kitex group in a position of advantage to service the rising global demand



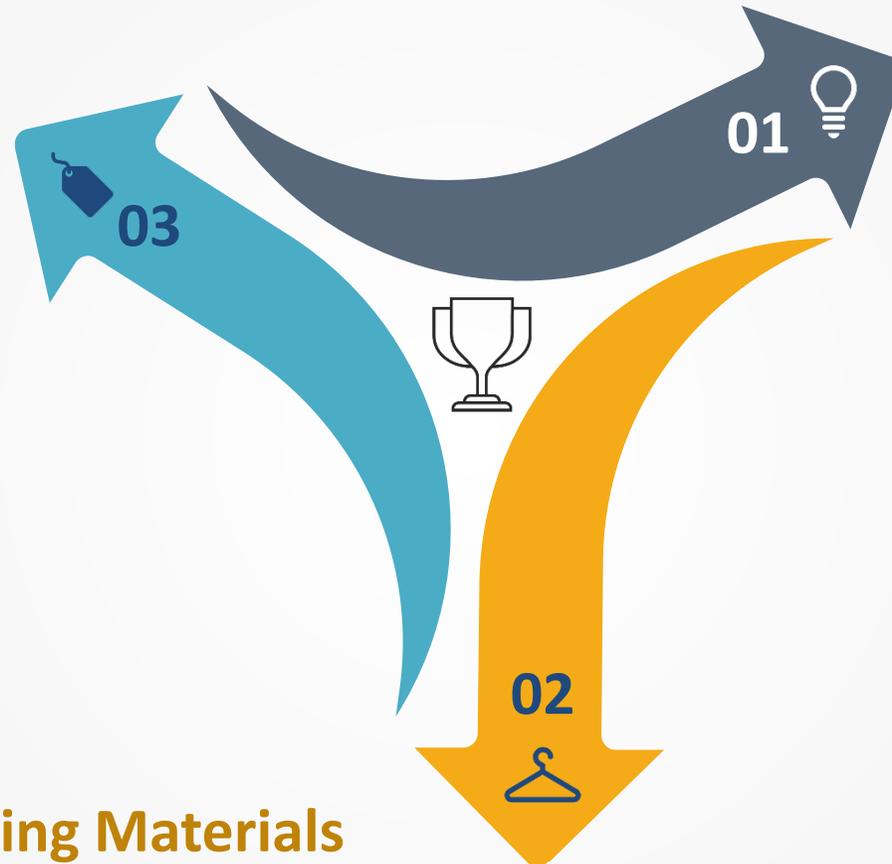
Enhanced Product Portfolio

Accessories

- Bow making
- Elastic
- Sewing thread
- Embroidery thread

Packaging Materials

- Cartons
- Polybag
- Hangers



Products

- Knitted/ woven garments
- 100% Cotton /Polyester , Blended
- Polar fleece ,Micro Fleece and FR Fleece
- Men / Ladies inner and outer wear

Potential Customers



Gerber.

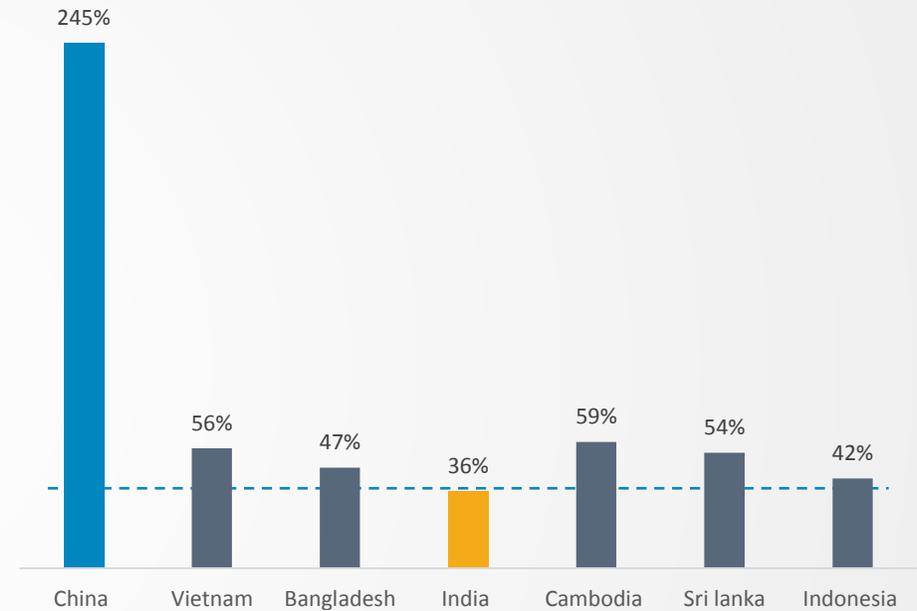


Customers are among the top 20 brands in the world

Comparative Tariff Analysis

Major Apparel Exporting Countries	% of Export Value	Export Value (Billions)	New Tariff	Difference (India Vs Others)
China	27%	21	245%	209%
Vietnam	23%	18	56%	20%
Bangladesh	11%	9	47%	11%
India	8%	6	36%	
Cambodia	6%	5	59%	23%
Sri lanka	4%	3	54%	18%
Indonesia	4%	3	42%	6%

Total Tariff Comparison



- The table illustrates how **India's total tariff of 36%** is **significantly lower** than major competitors like **China (245%), Cambodia (59%), and Vietnam (56%)**.
- This tariff differential ranges from 209% for China and 11% to 28% for others , creating a **substantial competitive advantage for Indian exporters in the US market**.

India's Competitive Advantage



Potential to increase India's global market share arising from:

- The new US tariff structure
- Existing China +1 Policy , Potential shift out of Business of \$ 21 Billion
- Unrest in Bangladesh which used to have significant export to Europe (USD 21 billion) and USA (USD 9 billion) totalling to USD 30 billion
- Vietnam and Cambodia shifting to other value added business from Textiles
- Well established textile infrastructure
- Favourable government policies

Kitex Group's Strategic Position



Expanded Capacity

Rs.3,550 crores investment in production facilities positions Kitex to meet increased demand from US buyers seeking lower-tariff suppliers.

Market Share Target

Kitex aims to serve 1% of US textile garment requirements, representing a significant portion of potential Indian exports to the US.

Competitive Advantage

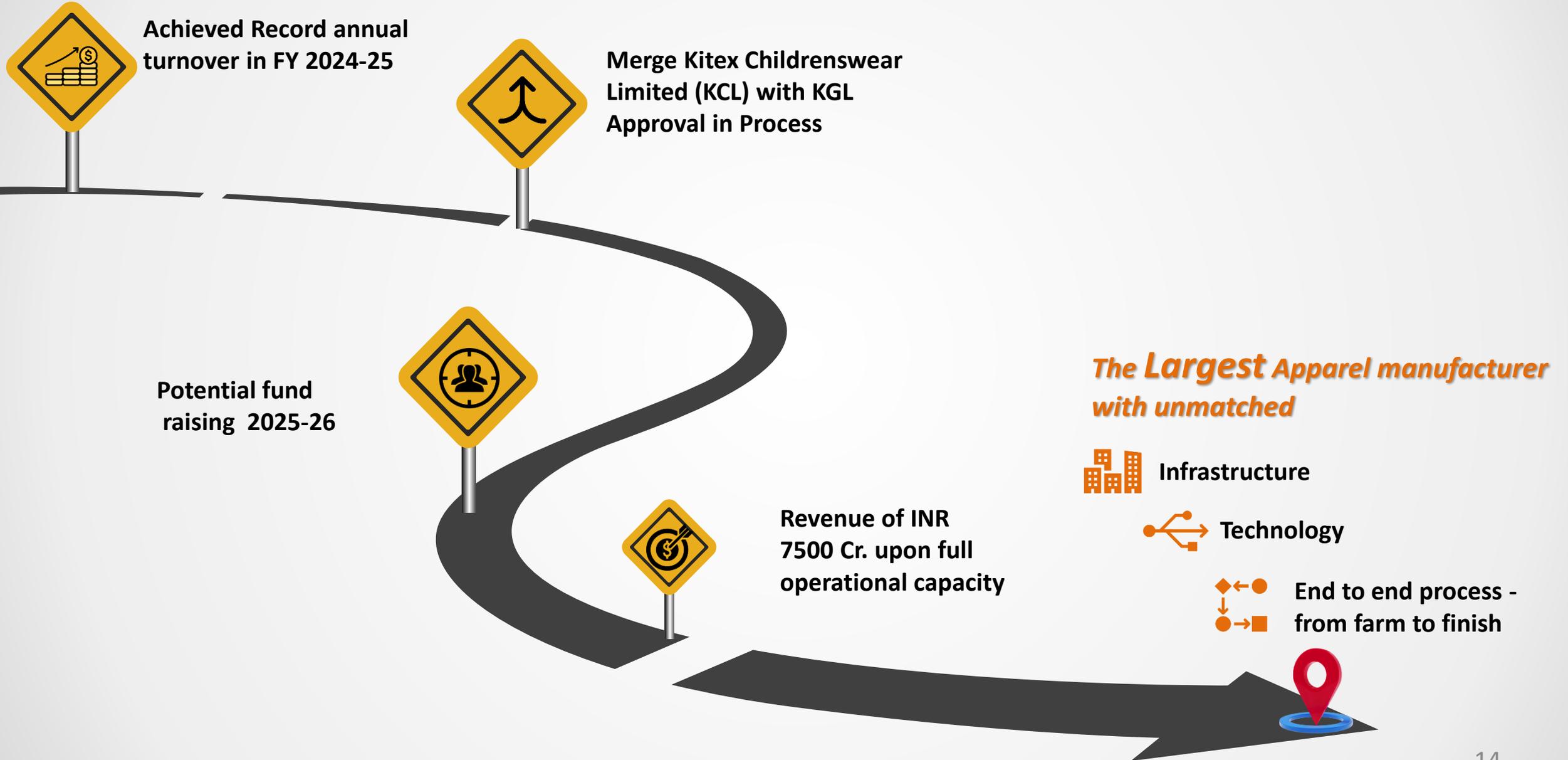
Lower tariff rates compared to major competitors allow Kitex to offer more competitive pricing while maintaining profit margins.

Kitex Group has strategically positioned itself to capitalize on the changing tariff landscape. With substantial investments already made in expanding production capacity, the company is ready to meet increased demand from US and Europe buyers looking to shift sourcing away from higher-tariffed countries, China +1 policy and instability in Bangladesh

Top Global Certifications



Future Plans



A photograph of two men in an office setting, high-fiving each other. The man on the left is older, with glasses and a checkered shirt. The man on the right is younger, with a dark shirt. They are both smiling. In the background, there is a laptop displaying a chart titled "Chart & Display" with a line graph and some text. The image has a blue overlay.

Thank You.

Kitex Garments Limited