Ref No.: KGL/FY 2018-19/169th_BM_Investors_Presentation

August 13, 2018

<table>
<thead>
<tr>
<th>The Secretary</th>
<th>The Secretary</th>
</tr>
</thead>
<tbody>
<tr>
<td>BSE Limited</td>
<td>National Stock Exchange of India Ltd</td>
</tr>
<tr>
<td>Corporate Relationship Dept, 1st Floor, New Trading Ring, Rotunda Building, P.J. Towers, Dalal Street, Fort Mumbai – 400001, Maharashtra</td>
<td>Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra East, Mumbai – 400051, Maharashtra</td>
</tr>
<tr>
<td>Scrip Code: 521248</td>
<td>Scrip Code: KITEX</td>
</tr>
</tbody>
</table>

Sub: PRESENTATIONS MADE DURING THE BOARD MEETING HELD TODAY

Please find enclosed the presentations made during the Board Meeting of the Company held today for your information and records.

This will also be made available on the company’s website viz., www.kitexgarments.com

Thanking you,

For Kitex Garments Limited

A. Babu
Company Secretary

Enclosure: As above
The financial results for the quarter ended on 30th June 2018 (Q1) and estimates for the year were reviewed by the Board. Summary of the financial performance of Q1* is shown below:

<table>
<thead>
<tr>
<th>Financial Performance</th>
<th>Estimate (in INR crores)</th>
<th>Actual* (in INR crores)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>130.30</td>
<td>132.26</td>
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<tr>
<td>Profit Before Tax</td>
<td>21%</td>
<td>22.81%</td>
</tr>
</tbody>
</table>

*Un-audited figures
Appointmen of Chief Financial Officer

- The Board has approved the appointment of Mr. Krishnaraj S (Chartered Accountant), to the position of CFO and KMP of the Company.
- The CFO will be joining the company by 01 Oct, 2018.

Mr. Krishnaraj, is a Chartered Accountant by profession and has 13 years of experience in the field of accounts, audit, direct and indirect taxation.

Currently, he is with M/s KPMG, heading Internal Finance operations for south locations. He has previously worked with M/s Bharti Airtel Limited, M/s Tata Teleservices Limited, M/s Inditrade Capital Ltd. (erstwhile JRG Securities Limited) as Strategic Business Planner for revenue achievement and measuring trends against company plan, and driving the management to achieve the target profitability.

At both Tata Teleservices and Bharti he was awarded the Star Performer by the finance department.
The Strategic Roadmap for 2025 prepared by KPMG was reviewed by the Board.

The 7-year growth plan and forecast were discussed and adopted.

The growth strategy elements:

1. Revenue enhancement
2. Horizontal product diversification
3. Capacity augmentation
4. Vertical integration
In line with the 2025 Roadmap, a total investment of INR 910 crores is approved and the same is to be spent over the next 7 years in Kitex Garments Limited and its wholly owned subsidiaries. (This includes the INR 241 Cr and INR 400 Cr approved earlier out of which INR 25 Cr has already been utilised)

The outlay includes investments for the following projects:

- Centralised cutting facility
- Dorms & Dining - unit A
- Dorms & Dining - unit B
- Processing capacity augmentation
- Knitting factory
- Sewing factory - unit 1
- Sewing factory - unit 2
- Packaging & Accessories factory
- Mothers’ sewing centres (8 units)
- Software development unit
## Estimated turnover for KGL

### KGL Growth plan: 2018-19 to 2024-25

<table>
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</tr>
</thead>
<tbody>
<tr>
<td>Projected Turnover (in INR crores)</td>
<td>559.93</td>
<td>672.39</td>
<td>810.73</td>
<td>989.61</td>
<td>1,210.43</td>
<td>1,479.98</td>
<td>1,823.54</td>
<td>2,165.07</td>
</tr>
<tr>
<td>Growth %</td>
<td>20.09%</td>
<td>20.57%</td>
<td>22.06%</td>
<td>22.31%</td>
<td>22.27%</td>
<td>23.21%</td>
<td>18.73%</td>
<td></td>
</tr>
</tbody>
</table>

**Projected Turnover (in INR crores)**

![Graph showing projected turnover from 2018-19 to 2024-25]
The Board has requested KPMG to assist with the evaluation of the additional expansion plans:

- Spinning unit
- Socks manufacturing
- Diaper manufacturing
- Wet tissue manufacturing
Thank you